|  | Current Regulations (2004 until <br> effective date of Final Rule, 2016) | Final Rule <br> Salary Level |
| :--- | :--- | :--- |
| HCE (Highly Compensated Employee) <br> Total Annual Compensation Level | $\$ 100,000$ annually | $\$ 913$ weekly <br> 40th percentile of full-time <br> salaried workers in the lowest-wage <br> Census region (currently in the South). |
| Automatic Adjusting | None | $\$ 134,004$ <br> 90th percentile of full-time salaried <br> workers nationally. |
| Bonuses | No provision to count nondiscretionary <br> bonuses and commissions toward <br> the standard salary level | Every 3 years, maintaining the standard <br> salary level at the 40th percentile of <br> full-time salaried workers in the lowest- <br> wage Census region, and the HCE total <br> annual compensation level at the 90th <br> percentile of full-time salaried workers <br> nationally. |
| Standard Duties Test | See WHD Fact Sheet \#17A for <br> a description of EAP duties | 10\% of standard salary level can <br> come from non-discretionary bonuses, <br> incentive payments, and commissions, <br> paid at least quarterly. |

